

# INTERNATIONAL INSTITUTE FOR THE UNIFICATION OF PRIVATE LAW INSTITUT INTERNATIONAL POUR L'UNIFICATION DU DROIT PRIVE

ΕN

GOVERNING COUNCIL 91<sup>st</sup> session Rome, 7-9 May 2012 UNIDROIT 2012 C.D. (91) 11 Original: English March 2012

#### Item No. 14 on the agenda: UNIDROIT information resources and policy

(Secretariat memorandum)

Summary Report on progress made

Action to be taken Take note of the progress made and endorse the proposals

submitted

Mandate ULR: Resolution of the Governing Council No. 2 (B)(5) adopted

at its 34<sup>th</sup> session (15 April 1954); Decision of the Governing

Council at its 51<sup>st</sup> session (29 – 31 May 1972);

UNILAW: Decision of the Governing Council at its 75th session

(19 – 22 June 1996, CD(75) 23 p. 32)

Priority level Medium/High

Status On time

Related documents ULR and Other Publications: Annual report 2011 (CD(91)2),

C.D.(88) 14; CD(89) 12; CD(90) 13;

UNILAW: Annual report 2011 (CD(91)2); CD(89) 15 and

CD(90) 15;

Web and Depository Libraries: Annual report 2011 (CD(91)2);

CD(90) 14

#### INTRODUCTION

- 1. In past years the different sources of information on the work of the Institute were managed separately. Over the years, however, the need for a greater co-ordination between them has increasingly been felt. Furthermore, the need to rationalise the resources available for these activities, both in terms of staff and in terms of financial resources, also calls for a review of the policy adopted.
- 2. In essence the sources of information are intended to promote knowledge of the Institute and the work it is conducting and has conducted in the past. However, while recognising the importance of the different information activities, the organs of the Institute are not in a position to match the meagre financial resources of the Institute to the importance of the activities. The challenge in the present economic climate is therefore how to engage in the very necessary activities promoting the organisation despite the lack of financial resources.

3. The sources of information can be divided by format: paper and electronic format. In some instances the divide between the different means is crossed (e.g. for the *Uniform Law Review* which exists both as a paper publication and as a database).

#### A. PAPER-BASED PUBLICATIONS

4. Traditionally UNIDROIT issues periodic publications (the *Uniform Law Review*, the *Proceedings and Papers*), as well as single volumes not part of a series (the *Guide to International Master Franchise Arrangements*, the *UNIDROIT Principles of International Commercial Contracts*). In some instances the Institute issues a publication in languages other than its working languages, albeit always in one of its official languages (the *Principles*, the *Guide*), but also enters into agreements with other individuals or bodies for their translation and publication. UNIDROIT also has a few distribution contracts in place (the *Principles*, the *Guide*).

#### (a) Uniform Law Review

- 5. On 1 July 2011, the Secretariat received an offer for the *Uniform Law Review* from Oxford University Press. The offer was not only for distribution, but also for editing and type-setting. The proposed duration of the initial agreement was five years. The OUP proposed an editorial structure with three pillars: an editor from UNIDROIT, an independent editor and a representative of OUP who would deal more with practical matters than with the actual content of the Review. As regarded the bilingual nature of the Review, OUP indicated that they already published multi-lingual reviews (English-French-Spanish), and that they therefore had editors for the French language as well as the English. On the basis of the data on distribution that the Secretariat had provided, OUP calculated that 130 free copies would be placed at the disposal of UNIDROIT. Furthermore, the reproduction of articles published in the Review for educational purposes (e.g. in University course materials) was no problem, and the posting of articles on the UNIDROIT website was also acceptable to OUP, although they suggested that how much and which might be discussed as the occasion arose.
- 6. The OUP offer also included an electronic version of the Review, which OUP would make available on-line in a way similar to what they have for other reviews. UNIDROIT currently has two electronic formats available for the *Uniform Law Review*: the agreement with HeinOnline, under which, against royalties, the content of the Review is placed on HeinOnline two years after publication, and the Review-database which is accessed through the UNIDROIT website (http://ulr.unidroit.org/). OUP suggested that the advantages offered by their site would justify a re-consideration of both these formats.
- 7. The annual cost of producing the *Uniform Law Review* in the year 2011 was estimated by the Secretariat at € 172,700.69 and can be broken down as follows:

Publications				
Staffing costs	Professional staff (Ch. 2.1, 3.1)	€	78,422.02	
	General services (Ch. 2.1, 3.1)		79,165.94	
Documentation	Postage (Ch. 6.3)		3,862.72	
	Printing costs (Ch. 5)		11,250.00	
Total		€	172,700.69	

8. The production cost of the *Uniform Law Review* is only partly off-set by the revenue from sales and royalties, which in the average of recent years amounts to little more than € 25,000, as indicated below:

Revenue From Sales (In Euro)						
2008 Subscriptions	22,442.00					
Sales of back copies	3,316.00					
2009 Subscriptions	24,474.72					
Sales of back copies	2,259.00					
2010 Subscriptions	21,343.00					
Sales of back copies	2,521,00					
<b>2011</b> Subscriptions (to 1 Sept) (price was increased)	22,781.00					
Sales of back copies (to 1 Sept)	1,267.00					

- 9. By outsourcing the production and distribution of the *Uniform Law Review*, including editing, posting, billing, etc., while maintaining editorial control over the content of the Review, the Secretariat expects to achieve significant cost savings, which should permit a substantial reallocation of resources under the regular Budget, including for promotion efforts and for new publications.
- 10. In 2011 Issues 1 and 2 were published as a double number with the reports on leasing submitted to the XVIII<sup>th</sup> International Congress of the International Academy of Comparative Law, held at Washington (USA) from 25 to 31 July 2010, Section on Commercial Law. The session was chaired by Professor Herbert Kronke, former Secretary-General of Unidroit and member of the Advisory Board of the Review. Issue 2011-3 was devoted to the Unidroit Principles of International Commercial Contracts 2010, with contributions from the rapporteurs and from a number of other experts. Issue 4 is under preparation at the time of writing and will be a general issue, containing the reports on the activities of Unidroit, UNCITRAL and the Hague Conference, as well as the Uniform Law Bibliography and a certain number of miscellaneous articles.
- 11. In 2012 Issues 1 and 2 will again be a double number, with the acts of the *UNIDROIT Colloquium Promoting Investment In Agricultural Production: Private Law Aspects* (Rome, 8-10 November 2011).
- 12. Annexes 1-3 of this document give statistics on the distribution of the *Uniform Law Review*. The data for 2012 are as at 15 February 2012 and are therefore partial. It should be noted that the different categories for the distribution of the Review are sale, exchange (for periodicals in the Library holdings), Depository Library and gift.
- (b) UNIDROIT Proceedings and Papers
- 13. For many years Unident documents have been issued year by year as a bound volume entitled "Unident Proceedings and Papers". The volumes have been sold, in particular, to a number of libraries. However, over the years sales have dwindled and are now down to 9. The revenue from the sales is still € 1,179.00, but is likely to dwindle even further as the documents are available on the Unident website.
- 14. The *Proceedings and Papers* were also issued as CD-ROM that were cumulative and distributed to select persons (notably the members of the Council).

- (c) Unidroit Principles of International Commercial Contracts
- 15. The UNIDROIT Principles of International Commercial Contracts 2010 were published in June 2011 in English and in August 2011 in French. Although no massive campaign has yet been conducted, the English version is selling well (see Annex 3). It is the intention of the Secretariat to conduct a marketing campaign (by electronic means) as soon as the pertinent e-mail addresses have been collected.
- 16. In addition, the Secretariat is negotiating a distribution agreements for Canada and is investigating the possibility of a distributor for France. In Australia, the Federation Press still acts as distributor for Unidenit publications.
- (d) Official Commentary to the 2009 Convention on Intermediated Securities
- 17. An agreement was concluded with Oxford University Press under which the English version of the Official Commentary to the 2009 Convention on Intermediate Securities became a title in the OUP catalogue. It is a collective work, the authors of which (Hideki Kanda, Professor of Law, University of Tokyo; Charles W. Mooney, Jr., Charles A. Heimbold, Jr. Professor of Law, University of Pennsylvania; Luc Thévenoz, Professor of Law, University of Geneva; and Stéphane Béraud, Head of the European and Financial Markets Law Division, Legal Services, Banque de France) have granted the Institute copyright. Negotiations are underway for the publication of the French version of the Commentary in the series "Publications du Centre de droit bancaire et financier", published jointly by Schulthess, LGDJ and Thémis.
- (e) UNCITRAL, Hague Conference and UNIDROIT Texts on Security Interests
- 18. In February 2012, an agreement was signed by UNIDROIT, UNCITRAL and the Hague Conference for the publication of a volume on the instruments prepared by the three organisations on security interests: "UNCITRAL, Hague Conference and UNIDROIT Texts on Security Interests". The volume will be published by the United Nations which will hold copyright. Authors of the volume are Professor Neil Cohen of Brooklyn Law School (New York) and Mr Steven Weise, Attorney-at-Law (Los Angeles).

#### B. ELECTRONIC SOURCES OF INFORMATION ON UNIDROIT

- (a) UNIDROIT Website
- 19. The Unideal website was designed early in the 1990's thanks to the foresight of Ms Paula Howarth, who acted as web administrator until her retirement on 1 January 2012. Over the years, the website has proved to be the best and easiest introduction to the organisation. Indeed, an effective and as comprehensive a site as possible is essential for any organisation or institution seeking to become known worldwide. Occasionally, however, it is necessary to modernise the technology used to create the site, to add features or to modernise the presentation of the materials. A new website is currently under study and is expected to replace the current site in a year's time. Such a lengthy procedure is necessary due to the fact that it will be done in-house, by staff also otherwise engaged, and because of additional features, such as the creation of a new database section or part for the instruments adopted by the organisation, intended to replace both the section on conventions of the website and the UNILAW database. The complexity of this procedure is such that careful planning is required, with all the links and insertion procedures worked out and tested. A certain rationalisation of the different items currently on the website will also be made (e.g. *Proceedings and Papers* will only be part of *Publications*).

20. Statistics on consultation of the Unidroit website are available from Google Analytics. In the period 1 May 2011 to 21 February 2012, 57,187 people from 183 countries visited the Unidroit website, 65.33% of which were new visitors. Most visitors came from Italy (13,241), followed by the United States (6,533), Mexico (4,338), the United Kingdom (4,190), France (3,607), and Russia (3,461) (for a full list, see Annex 5). 57.65% of visits were the result of search traffic, 12.81% was referral traffic and 29.55% direct traffic.

#### (b) UNILAW

- At its 90<sup>th</sup> session, the Governing Council confirmed the decision that UNIDROIT should 21. provide text search, case law and bibliographical information only on instruments prepared by the Institute, while treatment of instruments prepared by other organisations should be limited to the provision of links to websites that publish their texts and status of implementation. Consequently, it agreed that the level of information to be provided on instruments adopted by other organisations on the basis of work carried out by UNIDROIT (such as the Convention on the Contract for the International Carriage of Goods by Road (CMR)) needed to be reconsidered and that, in view of is limited resources, UNIDROIT should no longer maintain the case law section in respect of the CMR. By means of the good offices of Professor Jacques Putzeys, former member of the Governing Council, an agreement was reached with the Institut du droit international des transports (IDIT) under which the IDIT took over the section of the UNILAW database dealing with the CMR, including the case law and the bibliography, with a view to hosting the section on their website. As a consequence of the work on the database necessary with a view to the transfer of the CMR to the IDIT site, work on the database section on the CMR stopped at the end of 2011. The other sections require little maintenance and were updated as required.
- 22. As indicated above, a restructuring of the UNIDROIT website is under study and will incorporate the remainder of the material currently on the UNILAW site.
- 23. The statistics furnished by Google Analytics indicate that in the period 1 May 2011 to 21 February 2012, 8,879 people from 157 countries visited the UNILAW site (see Annex 6 for a complete list). 11,704 visits were paid, and 48,838 pages viewed. Most visitors came from France (1,815), followed by Italy (1,021), Belgium (895), the United States (599), Poland (537), Germany (488) and China(480). Of the visits, 46.11% originated as search traffic, 38.34% as referral traffic, and 15,55% as direct traffic.

#### (c) Uniform Law Review

As indicated above, the *Uniform Law Review* has two electronic formats at its disposal. The first is a database accessed through the UNIDROIT website (http://ulr.unidroit.org/). It is not a site which simply reproduces the articles in the Review as pdf documents, it offers certain search possibilities (e.g. by keyword). Secondly, an agreement is in place with HeinOnline under which they publish the Review on their website two years after the paper version is issued. The Institute collects royalties for the consultation of the Review. For 2010 the royalties were USD 3,335.12 (€ 2,507.42). At the time of writing the royalties for 2011 have not yet been communicated. The progression of royalties was: 2006: USD 317.34 (€ 251.17); 2007: USD 4,323.58 (€ 3,165.60); 2008: € 2,899.08; 2009: € 2,309.72; and 2010: USD 3,335.12 (€ 2,507.42).

#### C. DEPOSITORY LIBRARIES

- 25. Currently there are 52 Depository Libraries in UNIDROIT member States, a few countries having more than one (see Annex 7 for a complete list). Not all Depository Libraries receive everything issued by the organisation: when they adhered to the scheme they were asked what they were interested in and on the basis of their reply they were sent materials. For example, out of the 52 Depository Libraries only 31 receive the *Uniform Law Review*.
- 26. To a large extent the idea of Depository Libraries has run its course: with the documentation increasingly being made available on the website of the organisation, which is accessible from most, if not all, countries of the world, the utility of paper-based copies or CD-ROM is questionable.
- 27. Having, or being, a Depository Library may of course have a role for the institution concerned beyond that of being able to offer users access to the documents, in that it may enhance the importance of the institution. It is therefore also a matter of prestige and this fact should be taken into consideration when the utility of Depository Libraries for an organisation such as Unideal T, which does not produce an enormous amount of documents, is considered.

#### D. THE FUTURE

28. The resources available to UNIDROIT have dwindled steadily over the past few years. The possibilities of finding funding from other, private, resources are also not encouraging and would require an effort and investment in time which the staff of UNIDROIT do not have at their disposal. However, if the organisation is to be able to take its rightful place among international organisations, it must make a great effort to make itself known. The first actions could be the following:

Co-ordination	A great effort must be made to increase the co-ordination of the different information
	activities of the Institute, with procedures put in pace designed to render this co-
	ordination and management smooth and economical in terms of time-consumption.
Website	With the preparation of a new, more modern website, the possibility of making more
	information available, and of organising it in a more user-friendly way, opens up great
	possibilities. To the greatest extent possible, duplication should be avoided, with the
	exception of when it is either necessary or justified.
Archive	All older material and documents could be housed in a special Archive of the website.
	This would include all the documents produced by the organisation throughout its history
	(what are known as the "Green books").
	A photographic archive, with photographs of the big events in the history of the
	organisation, could also be opened.
UNILAW	By making the information and material currently available on the UNILAW website
	accessible on the UNIDROIT website the ambition is to render it more interactive with the
	other sections of the website. The database part of a new website would not be as
	sophisticated as the current database, whether or not that degree of sophistication would
	be necessary needs to be assessed.
Marketing	Over the past months the Secretariat has been retrieving the electronic addresses of
	possible recipients of electronic publicity for the publications and activities of the
	Institute, classifying them by area of interest. These addresses can be used for repeated,
	periodic electronic mailings.

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Papers and	The utility of this publication seems to have run its course, both as regards distribution
Proceedings	to Depository Libraries and as regards sales. However, since it may be possible that a
	recipient needs the publication either on paper or as a CD-ROM, one possibility could be
	to issue it as a publication-on demand, in the same way that a number of books are
	available only "on demand" from publishers.
Other publications	The utility of the formula "on demand" for other publications, and the possibility of
	electronic versions only (payment as with e-books generally), need to be studied.
Depository	Also the utility of the Depository Libraries seems to have come to an end, as UNIDROIT
Libraries	documentation is available on line. However, given the political implications, their utility
	should be carefully assessed.
Uniform Law	If the <i>Uniform Law Review</i> were to be produced and marketed by the Oxford University
Review	Press, this would free resources, both staff and financial, that could be used for other
	purposes. In addition, the possibilities the OUP have for marketing the Review would be
	likely to increase sales in countries normally not reached by the Institute. An evaluation
	must be made of these advantages against the less freedom in managing and
	distributing the Review that would necessarily follow.

#### CONCLUSION

- 29. The limited financial and staff resources available to the organisation for information and promotion activities call for greater co-ordination and rationalisation. The Secretariat has started on this path and is committed to continuing and perfecting both co-ordination and rationalisation. It is also committed to examining and assessing the utility for the purposes of UNIDROIT of new modern electronic means as they develop. As with all modernisation, it is a process that cannot be completed over night and that requires careful planning. It also requires the political support of the organisation, Governing Council and General Assembly first and foremost.
- 30. In the light of the above, the Governing Council is requested to take note of the actions conducted so far and to endorse the proposals submitted by the Secretariat.

# DISTRIBUTION OF THE UNIFORM LAW REVIEW

# (a) Total distribution

DISTRIBUTION								
Item	Total	Sales	Exchanges	Depository	Complimentary			
Year				Libraries	copies			
2006	459	276	151	27	5			
2007	507	270	190	27	20			
2008	462	215	197	27	23			
2009	482	235	197	27	23			
2010	371	217	125	27	2			
2011	384	207	143	26	8			
2012 (as at 15 Feb.	259	109	127	23				
2012)								

# (b) Distribution by country

COUNTRY	TOT 2008	ITEMISED	TOT 2009	ITEMISE D	TOT 2010	ITEMISED	TOT 2011	ITEMISED	TOT 2012	ITEMISED
Argentina	5	5 Exch.s	5	5 Exch.s	3	3 Exch.s	4	4 Exch.s	1	1 Exch.
Armenia	1	1 Gift	1	1 Gift						
Australia	10	1 Sale	9	1 Dep.	6	1 Sale	7	1 Sale	7	1 Sale
		1 Dep. Lib.		Lib.		1 Dep. Lib.		1 Dep. Lib.		1 Dep. Lib.
		8 Exch.s		8 Exch.s		4 Exch.s		5 Exch.s		5 Exch.s
Austria	4	2 Sales	6	4 Sales	3	2 Sales	4	2 Sales	4	2 Sales
		2 Exch.s		2 Exch.s		1 Exch.		2 Exch.		2 Exch.
Belgium	13	6 Sales	11	6 Sales	9	6 Sales	10	6 Sales	10	6 Sales
		1 Dep. Lib.		1 Dep.		1 Dep. Lib.		1 Dep. Lib.		1 Dep. Lib.
		4 Exch.s		Lib.		2 Exch.s		3 Exch.s		3 Exch.s
		2 Gifts		4 Exch.s						
Benin	1	1 Gift	1	1 Gift						
Bosnia and Herzegovin a	1	1 Exch.	1	1 Exch.	1	1 Exch.	1	1 Exch.	1	1 Exch.
Brazil	7	4 Exch.s 3 Gifts	7	4 Exch.s 3 Gifts	2	2 Exch.s	4	4 Exch.s	3	3 Exch.s
Bulgaria	3	1 Dep. Lib. 1 Exch. 1 Gift	3	1 Dep. Lib. 1 Exch. 1 Gift	2	1 Dep. Lib. 1 Exch.	3	1 Dep. Lib. 2 Exch.	3	1 Dep. Lib. 2 Exch.
Byelorussia	1	1 Exch.	1	1 Exch.	1	1 Exch.	1	1 Exch.	1	1 Exch.
Cameroun	2	1 Exch. 1 Gift	2	1 Exch. 1 Gift	1	1 Exch.	1	1 Exch.	1	1 Exch.
Canada	10	4 Sales	11	6 Sales	10	5 Sales	9	4 Sales	8	4 Sales
		1 Dep. Lib.		1 Dep.		1 Dep. Lib.		1 Dep. Lib.		1 Dep. Lib.
		3 Exch.s		Lib.		3 Exch.s		3 Exch.s		3 Exch.s
		2 Gifts		4 Exch.s		1 Gift		1 Gift		
Chile	6	1 Dep. Lib. 5 Exch.s	6	1 Dep. Lib. 5 Exch.s	3	1 Dep. Lib. 2 Exch.s	3	1 Dep. Lib. 2 Exch.s	3	1 Dep. Lib. 2 Exch.s
China									1	1 Exch.

<sup>&</sup>lt;sup>1</sup> As at 15 February 2012.

Colombia	5	1 Dep. Lib. 4 Exch.s	5	1 Dep. Lib. 4 Exch.s	2	1 Dep. Lib. 1 Exch.	2	1 Dep. Lib. 1 Exch.	2	1 Dep. Lib. 1 Exch.
Croatia	1	1 Gift	1	1 Exch.	1	1 Exch.	1	1 Exch.	1	1 Exch.
Denmark	2	2 Sales	2	2 Sales	3	3 Sales	2	2 Sales	2	2 Sales
Egypt	1	1 Exch.	2	1 Sale 1 Exch.	1	1 Exch.	1	1 Exch.	1	1 Exch.
Estonia	2	1 Dep. Lib. 1 Exch.	2	1 Dep. Lib. 1 Exch.	2	1 Dep. Lib. 1 Exch.	2	1 Dep. Lib. 1 Exch.	2	1 Dep. Lib. 1 Exch.
Finland	5	1 Dep. Lib. 3 Exch.s 1 Gift	5	1 Dep. Lib. 3 Exch.s 1 Gift	4	1 Dep. Lib. 3 Exch.s	4	1 Dep. Lib. 3 Exch.s	4	1 Dep. Lib. 3 Exch.s
France	25	13 Sales 11 Exch.s 1 Gift	25	12 Sales 12 Exch.s 1 Gift	20	15 Sales 5 Exch.s	21	13 Sales 8 Exch.s	16	9 Sales 7 Exch.s
Germany	18	11 Sales 1 Dep. Lib. 5 Exch.s 1 Gift	26	19 Sales 1 Dep. Lib. 5 Exch.s 1 Gift	18	15 Sales 1 Dep. Lib. 2 Exch.s	20	15 Sales 1 Dep. Lib. 4 Exch.s	14	10 Sales 1 Dep. Lib. 3 Exch.s
Greece	3	1 Dep. Lib. 1 Exch. 1 Gift	4	1 Sale 1 Dep. Lib. 1 Exch. 1 Gift	3	1 Sale 1 Dep. Lib. 1 Exch.	3	1 Sale 1 Exch.	1	1 Exch.
Holy See	2	1 Dep. Lib. 1 Exch.	2	1 Dep. Lib. 1 Exch.	2	1 Dep. Lib. 1 Exch.	2	1 Dep. Lib. 1 Exch.	2	1 Dep. Lib. 1 Exch.
Hong Kong Hungary	8	Sale 1 Dep. Lib. 6 Exch.s 1 Gift	7	1 Dep. Lib. 5 Exch.s 1 Gift	3	1 Dep. Lib. 2 Exch.s	4	1 Dep. Lib. 3 Exch.s	4	1 Dep. Lib. 3 Exch.s
India	5	1 Dep. Lib. 4 Exch.s	4	1 Dep. Lib. 3 Exch.s	5	1 Dep. Lib. 4 Exch.s	4	4 Exch.s	3	3 Exch.s
Iran	1	1 Gift	1	1 Gift						
Ireland	1	1 Dep. Lib.	1	1 Dep. Lib.	1	1 Dep. Lib.	1	1 Dep. Lib.	1	1 Dep. Lib.
Israel	3	1 Sale 2 Exch.s	3	1 Sale 2 Exch.s	2	1 Sale 1 Exch.	3	2 Sales 1 Exch.	1	1 Exch.
Italy	70	50 Sales 19 Exch.s 1 Gift	72	52 Sales 19 Exch.s 1 Gift	64	48 Sales 14 Exch.s 2 Gifts	60	44 Sales 13 Exch.s 3 Gifts	38	26 Sales 10 Exch.s 2 Gifts
Japan	8	4 Sales 1 Dep. Lib. 3 Exch.s	9	5 Sales 1 Dep. Lib. 3 Exch.s	8	5 Sales 1 Dep. Lib. 2 Exch.s	9	6 Sales 1 Dep. Lib. 2 Exch.s	7	1 Sale 1 Dep. Lib. 5 Exch.s
Latvia	2	1 Dep. Lib. 1 Sale	1	1 Dep. Lib.	1	1 Dep. Lib.	1	1 Dep. Lib.	1	1 Dep. Lib.
Lebanon	1	1 Exch.	1	1 Exch.	1	1 Exch.	1	1 Exch.	2	2 Exch.s
Lithuania	1	1 Sale	1	1 Sale	1	1 Sale	1	1 Sale		
Luxembour g	3	1 Sale 2 Exch.s	3	1 Sale 2 Exch.s	2	1 Sale 1 Exch.	1	1 Exch.	1	1 Exch.
Macau Malta	1	1 Dep. Lib.	1	1 Sale 1 Dep. Lib.	1	1 Dep. Lib.	1	1 Dep. Lib.	1	1 Dep. Lib.
Mexico	7	1 Sale 3 Dep. Libs. 3 Exch.s (2 same as Dep. Libs.)	7	1 Sale 3 Dep. Libs. 3 Exch.s	7	1 Sale 3 Dep. Libs. 3 Exch.s	5	1 Sale 1 Dep. Lib. 3 Exch.s	4	1 Sale 1 Dep. Lib. 2 Exch.s
Netherlands	22	19 Sales 3 Exch.s	19	16 Sales 3 Exch.s	21	18 Sales 3 Exch.	23	20 Sales 3 Exch.	13	13 Sales

Netherlands Antilles	1	1 Exch.	1	1 Exch.	1	1 Exch.	1	1 Exch.	1	1 Exch.
New Zealand	3	3 Exch.s	3	3 Exch.s	3	3 Exch.s	3	3 Exch.s	2	2 Exch.s
Norway	4	3 Sales 1 Exch.	3	2 Sales 1 Exch.	3	2 Sales 1 Exch.	3	2 Sales 1 Exch.	3	2 Sales 1 Exch.
Peru	1	1 Exch.	1	1 Exch.	1	1 Exch.	1	1 Exch.	1	1 Exch.
Philippines	1	1 Exch.	1	1 Exch.		T EXCIT.		I Excit.		I EXOII.
Poland	5	1 Sale	6	2 Sales	4	1 Sale	4	1 Sale	2	1 Dep. Lib.
Poland	5	1 Dep. Lib. 3 Exch.s	0	1 Dep. Lib. 3 Exch.s	4	1 Dep. Lib. 2 Exch.	4	1 Dep. Lib. 2 Exch.	2	1 Exch.
Portugal	5	3 Sales 2 Exch.s	6	4 Sales 2 Exch.s	5	4 Sales 1 Exch.	4	3 Sales 1 Exch.	1	1 Exch.
Puerto Rico	2	2 Exch.s	2	2 Exch.s	2	2 Exch.s	2	2 Exch.s	2	2 Exch.s
Rep. of	4	3 Sales	4	3 Sales	4	3 Sales	5	4 Sales	4	3 Sales
Korea		1 Exch.		1 Exch.	4	1 Exch.	5	1 Exch.	4	1 Exch.
Romania	3	1 Sale 2 Exch.s	3	1 Sale 2 Exch.s						
Russian Federation	5	1 Dep. Lib. 2 Exch.s 2 Gifts	5	1 Dep. Lib. 2 Exch.s 2 Gifts	2	1 Dep. Lib. 1 Exch.	2	1 Dep. Lib. 1 Exch.	1	1 Dep. Lib.
San Marino	1	1 Sale	1	1 Sale	1	1 Sale				
Serbia	6	4 Sales 2 Exch.s	4	2 Sales 2 Exch.s	3	1 Sales 2 Exch.s	3	1 Sales 2 Exch.s	1	1 Dep. Lib.
Clavalda			4		2		3		2	1 Dan Lib
Slovakia	4	1 Dep. Lib. 3 Exch.s	4	1 Dep. Lib.	2	1 Dep. Lib. 1 Exch.	3	1 Dep. Lib. 2 Exch.	3	1 Dep. Lib. 2 Exch.
			_	3 Exch.s	_		_			
Slovenia	2	1 Sale	2	1 Sale	2	1 Sale	3	1 Sale	4	1 Sale
		1 Dep. Lib.		1 Dep.		1 Dep. Lib.		1 Dep. Lib.		1 Dep. Lib.
				Lib.				1 Exch.		2 Exch.s
South Africa	4	3 Exch.s 1 Gift	4	3 Exch.s 1 Gift	2	2 Exch.s	2	2 Exch.s	2	2 Exch.s
Spain	23	9 Sales	26	15 Sales	24	14 Sales	23	13 Sales	14	5 Sales
		1 Dep. Lib.		1 Dep.		1 Dep. Lib.		1 Dep. Lib.		1 Dep. Lib.
		13 Exch.s		Lib.		9 Exch.s		9 Exch.s		8 Exch.s
Sweden	4	1 Sale 1 Dep. Lib. 2 Exch.	5	2 Sales 1 Dep. Lib. 2 Exch.s	3	1 Sale 1 Dep. Lib. 1 Exch.	3	1 Sale 1 Dep. Lib. 1 Exch.	2	1 Dep. Lib. 1 Exch.
Switzerland	20	7 Sales	21	8 Sales	15	8 Sales	13	7 Sales	9	8 Sales
		1 Dep. Lib. 11 Exch.s (1 same as Dep. Lib.) 1 Gift		1 Dep. Lib. 11 Exch.s 1 Gift		1 Dep. Lib. 4 Exch.s 2 Gifts		4 Exch.s 2 Gifts		1 Exch.
Taiwan	2	1 Sale 1 Exch.	1	1 Exch.	2	1 Sale 1 Exch.	1	1 Exch.	1	1 Exch.
Togo		I LAGII.				I LAGII.			1	1 Exch.
Tunisia	4	2 Sales	4	2 Sales	3	2 Sales	3	2 Sales	1	1 Exch.
Turkey	7	2 Exch.s 1 Sale 1 Dep. Lib. 5 Exch.s (1 same as Dep. Lib.)	7	2 Exch.s 2 Sales 1 Dep. Lib. 4 Exch.s	4	1 Exch. 2 Sales 1 Dep. Lib. 1 Exch.	4	1 Exch.  1 Sale 1 Dep. Lib. 2 Exch.s	2	2 Exch.s
United Kingdom	20	15 Sales 1 Dep. Lib. 4 Exch.s	18	13 Sales 1 Dep. Lib. 4 Exch.s	20	15 Sales 1 Dep. Lib. 4 Exch.s	17	12 Sales 4 Exch.s 1 Gift	14	9 Sales 4 Exch.s 1 Gift
Uruguay	6	1 Dep. Lib. 4 Exch.s 1 Gift	6	1 Dep. Lib. 4 Exch.s 1 Gift	2	1 Dep. Lib. 1 Exch.	2	1 Dep. Lib. 1 Exch.	1	1 Exch.

USA	77	49 Sales +	88	49 Sales	66	46 Sales	63	41 Sales	23	6 Sales
		Hein 2 Dep. Libs. 25 Exch.s		2 Dep. Libs. 27 Exch.s		2 Dep. Libs. 17 Exch.s 1 Gift		2 Dep. Libs. 19 Exch.s 1 Gift		1 Dep. Lib. 16 Exch.s
		1 Gift								
Venezuela	1	1 Exch.	1	1 Exch.						
Vietnam	1	1 Exch.	1	1 Exch.						

# (c) Distribution by category of recipient

CATEGORY		2008		2009		2010		2011		2012
Unidentified	1	1 Sale	2	2 Sales	2	2 Sales				
Associations	10	2 Dep. Lib + Ex 6 Ex 2 Gifts	10	2 Dep. Lib. + Ex 6 Ex 2 Gifts	6	2 Dep. Lib.s + Exch.s 4 Exch.s	8	8 Exch.s	8	8 Exch.s
Academy	3	1 Dep. Lib. 2 Exch.s	3	1 Dep. Lib. 2 Exch.s	2	1 Dep. Lib. 1 Exch.	2	1 Dep. Lib. 1 Exch.	2	1 Dep. Lib. 1 Exch.
Bookshop	37 + Hein	All Sales	50 + Hein	All sales	44 + Hein	All sales	49 + Hein	All sales	31	All sales
Banks	5	1 Dep. Lib. 4 Sales	6	1 Dep. Lib. 5 Sales	6	1 Dep. Lib. 5 Sales	5	1 Dep. Lib. 4 Sales	3	1 Dep. Lib. 2 Sales
Court	13	3 Sales 9 Exch.s 1 Gift	12	3 Sales 8 Exch.s 1 Gift	5	1 Sale 4 Exch.s	8	1 Sale 7 Exch.s	3	1 Sale 2 Exch.s
Chamber of Commerce	1	1 Gift	1	1 Gift						
Company			1	1 Sale	1	1 Sale	4	4 Sales	2	2 Sales
Government	22	5 Sales 7 Dep. Libs. 1 Dep. Lib. + Exch. 5 Exch.s 4 Gifts	21	4 Sales 8 Dep. Libs. 5 Exch.s 4 Gifts	11	2 Sales 8 Dep. Libs. 1 Gift	16	3 Sales 8 Dep. Libs. 2 Exch.s 3 Gifts	13	2 Sales 8 Dep. Libs. 1 Exch.s 2 Gifts
In-house Counsel	3	Sales	2	2 Sales	2	2 Sales	1	1 Sale	1	1 Sale
Institutes	7	1 Dep. Lib. + Exch.) 5 Exch.s 1 Gift	7	1 Dep. Lib. + Exch.) 5 Exch.s 1 Gift	6	1 Dep. Lib. + Exch.) 5 Exch.s	7	6 Exch.s 1 Gift	6	6 Exch.s
Lawyer/Law Firm	23	8 Sales 13 Exch.s 2 Gifts	23	10 Sales 12 Exch.s 1 Gift	16	6 Sales 10 Exch.s	16	3 Sales 12 Exch.s 1 Gift	13	2 Sales 10 Exch.s 1 Gift
Organisation	30	4 Sales 20 Exch.s 6 Gifts	26	2 Sales 20 Exch.s 4 Gifts	7	3 Sales 4 Exch.s	14	2 Sales 10 Exch.s 2 Gifts	10	2 Sales 8 Exch.s
Professional Association	8	All Exch.s	9	1 Sale 8 Exch.s	5	5 Exch.s	5	5 Exch.s	5	5 Exch.s
Public Library	12	3 Sales 5 Dep. Libs. 4 Exch.s	12	3 Sales 5 Dep. Libs. 4 Exch.s	9	3 Sales 5 Dep. Libs. 1 Exch.s	10	3 Sales 5 Dep. Libs. 2 Exch.s	8	2 Sales 5 Dep. Libs. 1 Exch.
Publication / Publisher	7	All Exch.s	6	All Exch.s	3	All Exch.s	4	All Exch.s	4	All Exch.s
University	282	146 Sales 1 Sale + Dep. Lib. 10 Dep. Libs. 3 Dep. Lib. + Exch. 114 Exch.s 8 Gifts	289	152 Sales 12 Dep. Libs. 2 Dep. Lib. + Exch. 117 Exch.s 6 Gifts	217	146 Sales 13 Dep. Libs. 1 Dep. Lib. + Exch. 57 Exch.s	233	136 Sales 11 Dep. Libs. 85 Exch.s 1 Gift	150	64 Sales 8 Dep. Libs. 78 Exch.s

# SALES OF OTHER PUBLICATIONS

Title	Price	2009	2010	2011
Official Commentary on the Convention on International Interests in Mobile Equipment and the Protocol thereto on Matters Specific to Aircraft Equipment (by Professor Sir Roy Goode) (Revised edition 2008)	€ 150	172	88	139
Official Commentary on the Convention on International Interests in Mobile Equipment and the Luxembourg Protocol on Matters Specific to Railway Rolling Stock (by Professor Sir Roy Goode)	€ 150	77	9	58
Acts and Proceedings of the Diplomatic Conference to adopt a mobile equipment Convention and a Protocol thereto on Matters specific to Aircraft Protocol, November 2001, Cape Town	€ 160	3	0	2
UNIDROIT Principles of International Commercial Contracts 2004	€ 70	9	15	
Principes d'UNIDROIT relatifs aux contrats du commerce international 2004	€ 70	1	0	
UNIDROIT Principles of International Commercial Contracts 2010	€ 100			236
Principes d'UNIDROIT relatifs aux contrats du commerce international 2010	€ 100			8
Model Franchise Disclosure Law	€ 10	1	1	2
Loi type sur la divulgation des informations en matière de franchise	€ 10	0	0	
Guide to International Master Franchise Arrangements (second edition 2007)	€ 54	10	8	10
Guide sur les Accords internationaux de franchise principale (première édition 2000)	€ 50	1	1	
UNIDROIT Proceedings and Papers	€ 130	9	9	[not yet available]

#### REVENUE OF SALES OF PUBLICATIONS<sup>2</sup>

REVENUE FROM SALES UNIFORM LAW REVIEW (IN EURO)						
2008 Subscriptions	22,442.00	Residue: 983.00				
Sales of back copies	3,316.00	Residue: 515.00				
2009 Subscriptions	24,474.72					
Sales of back copies	2,259.00					
2010 Subscriptions	21,343.00	Residue: 207.00				
Sales of back copies	2,521,00					
2011 Subscriptions	22,334.00	•				
Sales of back copies	1,267.00	·				

PUBLICATION	NUMBER OF COPIES SOLD 2010	Total Sales 2010	NUMBER OF COPIES SOLD 2011	Total Sales 2011	PRICE
Official Commentary on the Convention on International Interests in Mobile Equipment and the Protocol thereto on Matters Specific to Aircraft Equipment (by Professor Sir Roy Goode) (Revised edition 2008) <sup>3</sup>	88	€ 1,140.50	139	€ 1,677.00	€ 150
Official Commentary on the Convention on International Interests in Mobile Equipment and the Luxembourg Protocol on Matters Specific to Railway Rolling Stock (by Professor Sir Roy Goode) <sup>4</sup>	9	€ 132.00	58	€ 630.00	€ 150
Acts and Proceedings of the Diplomatic Conference to adopt a mobile equipment Convention and a Protocol thereto on Matters specific to Aircraft Protocol, November 2001, Cape Town			2	€ 288.00	€ 160
Guide to International Master Franchise Arrangements (2 <sup>ed</sup> 2007)	8	€ 399.60	10	€ 423.80	€ 54
Guide sur les Accords internationaux de franchise principale (1 <sup>ed</sup> 2000)	1	€ 50.00			

It should be recalled that certain categories receive a discount, such as booksellers and university libraries. The revenue therefore does not necessarily correspond to a simple multiplication of the number of copies sold by the unitary price.

 $<sup>^3</sup>$  This figure is 10% of the total sales. UNIDROIT charges 10% as reimbursement for handling and postage, 90% are the royalties that Sir Roy Goode donates to the Uniform Law Foundation.

This figure is 10% of total sales. See the explanation in note 4 above.

Total Sales		€ 28,491.10		€ 46,571.80	
UNIDROIT Proceedings and Papers	10 (Proceedings of 2009)	€ 1,654.00 <sup>5</sup>	9 (Proceedings of 2010)	€ 1,179.00	€ 130
					2011:  N. America / Australia / Japan: € 175  All others: € 130
Uniform Law Review / Revue de droit uniforme	217	€ 21,343	207	€ 22,334.00	2010:  N. America / Australia / Japan: € 150  All others: € 115
Principes d'UNIDROIT relatifs aux contrats du commerce international 2010			8	€ 720.00	€ 100
UNIDROIT Principles of International Commercial Contracts 2010			236	€ 19,300.00	€ 100
UNIDROIT Principles of International Commercial Contracts 2004	15	€ 1,036.00			€ 70
Model Franchise Disclosure Law	1	€ 8.00	2	€ 20.00	€ 10

<sup>&</sup>lt;sup>5</sup> This includes mailing charges.

# **MAILING TARIFFS**

	ZONE 1	: EUROPE		ERICAS, <b>A</b> SIA, RICA	Zone 3	: Oceania
	OLD TARIFF	New Tariff	OLD TARIFF	New Tariff	OLD TARIFF	New Tariff
Normal						
FORMAT						
Up to 20 gr.	0.65	0.75	0.85	1.60	1.00	2.00
Сомраст						
FORMAT						
Up to 50 gr.	1.45	2.40	1.50	3.30	1.80	4.00
50 – 100 gr.	1.70	3.00	1.85	4.00	2.10	5.00
100 – 250 gr.	2.50	4.50	4.20	7.00	4.70	8.00
250 – 350 gr.	3.20	5.50	5.20	8.50	5.50	12.00
BULKY FORMAT						
Up to 350 gr.	3.90	7.00	5.80	10.00	7.30	15.00
350 – 1,000	5.70	9.00	8.70	14.00	11.70	20.00
gr.						
1,000 –	9.20	15.00	16.70	25.00	21.70	30.00
2,000 gr.						

# Formats for mailing abroad:

	Normal	Сомраст	BULKY
Maximum length	245 mm	381 mm	(*)
Maximum width	165 mm	305 mm	(*)
Maximum	5 mm	20 mm	(*)
thickness			
Limit of weight	20 gr.	350 gr.	2 kg

<sup>(\*)</sup> For the bulky format the sum of the three measurements must not be greater than 900 mm and the greater of the three must not be greater than 600 mm.

# VISITS TO THE UNIDROIT WEBSITE COUNTRY BY COUNTRY (1 May 2011 – 21 February 2012)

	COUNTRY/TERRITORY	VISITS
1.	Italy	13,241
2.	United States	6,533
3.	Mexico	4,338
4.	United Kingdom	4,190
5.	France	3,607
6.	Russia	3,461
7.	Germany	3,057
8.	Colombia	2,998
9.	Spain	2,599
10.	Brazil	2,137
11.	Belgium	1,775
12.	Australia	1,709
13.	China	1,693
14.	Switzerland	1,636
15.	Japan	1,501
16.	Netherlands	1,469
17.	Canada	1,430
18.	Lithuania	1,123
19.	India	1,079
20.	Poland	1,066
21.	Sweden	1,050
22.	Ukraine	923
23.	Indonesia	910
24.	Argentina	873
25.	Peru	704
26.	South Korea	689
27.	Iran	642
28.	(not set)	641
29.	Hong Kong	627
30.	Turkey	626
31.	Dominican Republic	606
32.	Romania	590
33.	Czech Republic	582
34.	Austria	557

35.	Denmark	552
36.	Finland	544
37.	Hungary	543
38.	Norway	540
39.	Portugal	530
40.	Vietnam	518
41.	Latvia	455
42.	Slovakia	405
43.	Estonia	385
44.	Chile	381
45.	Venezuela	374
46.	Malaysia	341
47.	Singapore	334
48.	Israel	321
49.	Greece	314
50.	Slovenia	303
51.	South Africa	262
52.	Belarus	257
53.	Thailand	247
54.	Bulgaria	234
55.	Georgia	231
56.	Croatia	222
57.	Guatemala	216
58.	Taiwan	211
59.	Serbia	209
60.	Macedonia [FYROM]	203
61.	Ireland	200
62.	Egypt	192
63.	Luxembourg	188
64.	Ecuador	186
65.	Costa Rica	170
66.	Panama	162
67.	Moldova	158
68.	Morocco	157
69.	Pakistan	143

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70.	United Arab Emirates	140
71.	Paraguay	134
72.	Philippines	124
73.	Algeria	118
74.	New Zealand	118
75.	Palestinian Territories	112
76.	Armenia	107
77.	Uruguay	107
78.	Kazakhstan	99
79.	Bosnia and Herzegovina	98
80.	Tunisia	92
81.	Bolivia	89
82.	Albania	86
83.	Kenya	81
84.	Mongolia	78
85.	Nigeria	74
86.	Iceland	72
87.	Madagascar	70
88.	Saudi Arabia	67
89.	Cameroon	66
90.	Cambodia	62
91.	Puerto Rico	60
92.	Tanzania	58
93.	Malta	55
94.	Jordan	51
95.	Bangladesh	50
96.	Macau	50
97.	Senegal	47
98.	Ethiopia	43
99.	Cyprus	42
100.	Uzbekistan	42
101.	El Salvador	41
102.	Azerbaijan	37
103.	Sri Lanka	35
104.	Qatar	35
105.	Lebanon	33
106.	Mauritius	27
107.	Ghana	26
	-	-

108.	Togo	26
109.	Côte d'Ivoire	24
110.	Cuba	24
111.	Suriname	24
112.	Kyrgyzstan	23
113.	Nepal	22
114.	Mozambique	21
115.	Yemen	21
116.	Bhutan	20
117.	Iraq	20
118.	Benin	19
119.	Jamaica	19
120.	Sudan	19
121.	Tajikistan	19
122.	Nicaragua	18
123.	Bahrain	17
124.	Kuwait	17
125.	Namibia	17
126.	Angola	16
127.	Fiji	14
128.	Aruba	13
129.	Trinidad and Tobago	13
130.	Zimbabwe	13
131.	Burkina Faso	12
132.	Mali	11
133.	Myanmar [Burma]	11
134.	Rwanda	11
135.	Congo [DRC]	10
136.	Montenegro	10
137.	Afghanistan	9
138.	Netherlands Antilles	9
139.	Oman	9
140.	Haiti	8
141.	Réunion	8
142.	Uganda	8
143.	Botswana	7
144.	Cape Verde	7
145.	Honduras	7
146.	Libya	7
147.	Syria	7

148.	Barbados	5
149.	Cayman Islands	5
150.	Zambia	5
151.	Burundi	4
152.	Brunei	4
153.	Gabon	4
154.	Gambia	4
155.	Guinea	4
156.	Isle of Man	4
157.	Laos	4
158.	Lesotho	3
159.	Mauritania	3
160.	Maldives	3
161.	French Polynesia	3
162.	Turkmenistan	3
163.	Bahamas	2
164.	Dominica	2
165.	Guadeloupe	2
166.	Comoros	2
167.	Monaco	2
168.	Marshall Islands	2
169.	Malawi	2
170.	Andorra	1
171.	Bermuda	1
172.	Cook Islands	1
173.	Djibouti	1
174.	French Guiana	1
175.	Greenland	1
176.	Guyana	1
177.	Liechtenstein	1
178.	Niger	1
179.	Sierra Leone	1
180.	Somalia	1
181.	Swaziland	1
182.	Timor-Leste	1
183.	British Virgin Islands	1
-	-	

# **CONSULTATION OF UNILAW DATABASE**

# (a) Number of Visits by Country (1 May 2011 – 21 February 2012)

	COUNTRY/TERRITORY	VISITS
1.	France	1,815
2.	Italy	1,021
3.	Belgium	895
4.	United States	599
5.	Poland	537
6.	Germany	488
7.	China	480
8.	United Kingdom	463
9.	Russia	383
10.	Spain	287
11.	Netherlands	283
12.	Switzerland	225
13.	Lithuania	199
14.	Canada	176
15.	Colombia	160
16.	Mexico	143
17.	Ukraine	136
18.	South Korea	134
19.	Japan	119
20.	Australia	117
21.	Latvia	110
22.	Morocco	110
23.	(not set)	99
24.	Brazil	94
25.	India	91
26.	Peru	90
27.	Austria	88
28.	Belarus	84
29.	Turkey	83
30.	Hungary	77
31.	Luxembourg	74
32.	Iran	72

33.       Slovakia       72         34.       Tunisia       69         35.       Finland       64         36.       Romania       64         37.       Greece       62         38.       Sweden       60         39.       Hong Kong       58         40.       Bulgaria       57         41.       Portugal       57         42.       Vietnam       57         43.       Algeria       54         44.       Malaysia       50         45.       Indonesia       49         46.       Czech Republic       48         47.       Argentina       47         48.       Cameroon       40         49.       Norway       39         50.       Chile       38         51.       Estonia       38         52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.			
35.       Finland       64         36.       Romania       64         37.       Greece       62         38.       Sweden       60         39.       Hong Kong       58         40.       Bulgaria       57         41.       Portugal       57         42.       Vietnam       57         43.       Algeria       54         44.       Malaysia       50         45.       Indonesia       49         46.       Czech Republic       48         47.       Argentina       47         48.       Cameroon       40         49.       Norway       39         50.       Chile       38         51.       Estonia       38         52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60. <td< td=""><td>33.</td><td>Slovakia</td><td>72</td></td<>	33.	Slovakia	72
36.       Romania       64         37.       Greece       62         38.       Sweden       60         39.       Hong Kong       58         40.       Bulgaria       57         41.       Portugal       57         42.       Vietnam       57         43.       Algeria       54         44.       Malaysia       50         45.       Indonesia       49         46.       Czech Republic       48         47.       Argentina       47         48.       Cameroon       40         49.       Norway       39         50.       Chile       38         51.       Estonia       38         52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.	34.	Tunisia	69
37.       Greece       62         38.       Sweden       60         39.       Hong Kong       58         40.       Bulgaria       57         41.       Portugal       57         42.       Vietnam       57         43.       Algeria       54         44.       Malaysia       50         45.       Indonesia       49         46.       Czech Republic       48         47.       Argentina       47         48.       Cameroon       40         49.       Norway       39         50.       Chile       38         51.       Estonia       38         52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.	35.	Finland	64
38.       Sweden       60         39.       Hong Kong       58         40.       Bulgaria       57         41.       Portugal       57         42.       Vietnam       57         43.       Algeria       54         44.       Malaysia       50         45.       Indonesia       49         46.       Czech Republic       48         47.       Argentina       47         48.       Cameroon       40         49.       Norway       39         50.       Chile       38         51.       Estonia       38         52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63. <td< td=""><td>36.</td><td>Romania</td><td>64</td></td<>	36.	Romania	64
39.       Hong Kong       58         40.       Bulgaria       57         41.       Portugal       57         42.       Vietnam       57         43.       Algeria       54         44.       Malaysia       50         45.       Indonesia       49         46.       Czech Republic       48         47.       Argentina       47         48.       Cameroon       40         49.       Norway       39         50.       Chile       38         51.       Estonia       38         52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.	37.	Greece	62
40.       Bulgaria       57         41.       Portugal       57         42.       Vietnam       57         43.       Algeria       54         44.       Malaysia       50         45.       Indonesia       49         46.       Czech Republic       48         47.       Argentina       47         48.       Cameroon       40         49.       Norway       39         50.       Chile       38         51.       Estonia       38         52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.	38.	Sweden	60
41.       Portugal       57         42.       Vietnam       57         43.       Algeria       54         44.       Malaysia       50         45.       Indonesia       49         46.       Czech Republic       48         47.       Argentina       47         48.       Cameroon       40         49.       Norway       39         50.       Chile       38         51.       Estonia       38         52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	39.	Hong Kong	58
42.       Vietnam       57         43.       Algeria       54         44.       Malaysia       50         45.       Indonesia       49         46.       Czech Republic       48         47.       Argentina       47         48.       Cameroon       40         49.       Norway       39         50.       Chile       38         51.       Estonia       38         52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	40.	Bulgaria	57
43.       Algeria       54         44.       Malaysia       50         45.       Indonesia       49         46.       Czech Republic       48         47.       Argentina       47         48.       Cameroon       40         49.       Norway       39         50.       Chile       38         51.       Estonia       38         52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	41.	Portugal	57
44.       Malaysia       50         45.       Indonesia       49         46.       Czech Republic       48         47.       Argentina       47         48.       Cameroon       40         49.       Norway       39         50.       Chile       38         51.       Estonia       38         52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	42.	Vietnam	57
45.       Indonesia       49         46.       Czech Republic       48         47.       Argentina       47         48.       Cameroon       40         49.       Norway       39         50.       Chile       38         51.       Estonia       38         52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	43.	Algeria	54
46.       Czech Republic       48         47.       Argentina       47         48.       Cameroon       40         49.       Norway       39         50.       Chile       38         51.       Estonia       38         52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	44.	Malaysia	50
47.       Argentina       47         48.       Cameroon       40         49.       Norway       39         50.       Chile       38         51.       Estonia       38         52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	45.	Indonesia	49
48.       Cameroon       40         49.       Norway       39         50.       Chile       38         51.       Estonia       38         52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	46.	Czech Republic	48
49.       Norway       39         50.       Chile       38         51.       Estonia       38         52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	47.	Argentina	47
50.       Chile       38         51.       Estonia       38         52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	48.	Cameroon	40
51.       Estonia       38         52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	49.	Norway	39
52.       Kazakhstan       37         53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	50.	Chile	38
53.       South Africa       36         54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	51.	Estonia	38
54.       Thailand       35         55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	52.	Kazakhstan	37
55.       Israel       32         56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	53.	South Africa	36
56.       Slovenia       32         57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	54.	Thailand	35
57.       Taiwan       32         58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	55.	Israel	32
58.       Singapore       31         59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	56.	Slovenia	32
59.       Croatia       30         60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	57.	Taiwan	32
60.       Serbia       30         61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	58.	Singapore	31
61.       Nigeria       27         62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	59.	Croatia	30
62.       Denmark       25         63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	60.	Serbia	30
63.       Côte d'Ivoire       24         64.       Ireland       23         65.       Madagascar       23	61.	Nigeria	27
64.         Ireland         23           65.         Madagascar         23	62.	Denmark	25
65. Madagascar 23	63.	Côte d'Ivoire	24
	64.	Ireland	23
66. Senegal 21	65.	Madagascar	23
	66.	Senegal	21

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67.	Ecuador	20
68.	Egypt	19
69.	Macedonia [FYROM]	19
70.	United Arab Emirates	18
71.	Lebanon	18
72.	Moldova	16
73.	Panama	15
74.	Georgia	14
75.	Venezuela	14
76.	New Zealand	13
77.	Albania	12
78.	Burkina Faso	12
79.	Palestinian Territories	12
80.	Costa Rica	11
81.	Mauritius	11
82.	Pakistan	11
83.	Dominican Republic	9
84.	Armenia	8
85.	Bosnia and Herzegovina	8
86.	Cambodia	8
87.	Philippines	8
88.	Tanzania	8
89.	Azerbaijan	7
90.	Malta	7
91.	Bolivia	6
92.	Bhutan	6
93.	Cyprus	6
94.	Gabon	6
95.	Haiti	6
96.	Iceland	6
97.	Mongolia	6
98.	Bangladesh	5
99.	Benin	5
100.	Cuba	5
101.	Ethiopia	5
102.	Guatemala	5
103.	Kenya	5
104.	Macau	5

105.	Réunion	5
106.	Uruguay	5
107.	Uzbekistan	5
108.	Congo [DRC]	4
109.	Ghana	4
110.	Kuwait	4
111.	Sri Lanka	4
112.	Mali	4
113.	Martinique	4
114.	Maldives	4
115.	New Caledonia	4
116.	Togo	4
117.	Yemen	4
118.	Zimbabwe	4
119.	Burundi	3
120.	Fiji	3
121.	Guinea	3
122.	Iraq	3
123.	Kyrgyzstan	3
124.	Liechtenstein	3
125.	Monaco	3
126.	Myanmar [Burma]	3
127.	Mauritania	3
128.	Niger	3
129.	Nicaragua	3
130.	Puerto Rico	3
131.	Paraguay	3
132.	Rwanda	3
133.	Suriname	3
134.	Andorra	2
135.	Angola	2
136.	Djibouti	2
137.	Guadeloupe	2
138.	Jordan	2
139.	Oman	2
140.	Qatar	2
141.	Saudi Arabia	2
142.	Afghanistan	1
143.	Bahamas	1
144.	Botswana	1
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145.	French Guiana	1
146.	Greenland	1
147.	Honduras	1
148.	Jamaica	1
149.	Cayman Islands	1
150.	Lesotho	1
151.	Montenegro	1
152.	Namibia	1
153.	French Polynesia	1
154.	El Salvador	1
155.	Tajikistan	1
156.	Uganda	1
157.	Vanuatu	1

# **DEPOSITORY LIBRARIES**

Argentina	Corte Suprema de Justicia de la Nación, Secretaría de Investigación	
Australia	de Derecho Comparado  National Library of Australia	
Austria	Universität Wien, Universitäts Bibliothek, Fachbereichsbibliothek	
Austria	Rechtswissenschaften	
Polaium		
Belgium	Ministry of Justice	
Bolivia	Biblioteca Central de la Cancillería de la República	
Brazil	Serviço de Biblioteca e documentação - SBD, Universidad de São Paulo, Faculdade de Direito	
Bulgaria	Bulgarian National Library "St. Cyrill and St. Methodius"	
Canada	Nahum Gelber Law Library, McGill University	
	University of British Columbia Law Library	
Chile	Diplomatic Academy of the Republic of Chile	
Colombia	Biblioteca Luis Angel Arango	
Czech Republic	Ministerstvo prumyslu a obchodu (International Law Department)	
Egypt	Documentation Center, General Directorate of International and	
33.	Cultural Co-operation, Ministry of Justice, Cairo	
Estonia	National Library of Estonia	
Finland	Library of Parliament	
France	Bibliothèque Inter-universitaire Cujas	
Germany	Staatsbibliothek zu Berlin, Abteilung Amtsdruckschriften und	
	Internationaler Amtlicher Schriftentausch	
Greece	Library of the Hellenic Institute of International and Foreign Law	
Holy See	Biblioteca della Facoltà di Giurisprudenza, Libera Università Maria Ss.	
	Assunta	
Hungary	Library of the Hungarian Parliament	
India	Library of the Indian Society of International Law	
Indonesia	Departemen Luar Negeri (Directorate for Economic, Social and	
	Cultural Treaties Affairs, Directorate General of Legal and Treaties	
	Affairs, Ministry of Foreign Affairs)	
Ireland	National Library of Ireland	
Japan	Ministry of Justice Library (Branch of National Diet Library)	
Latvia	Department of European and International Law, Ministry of Justice of the Republic of Latvia	
Luxembourg	Bibliothèque Nationale	
-	University of Luxembourg	
Malta	Library Services, University of Malta	
Mexico	Instituto de Investigaciones Jurídicas, Universidad Nacional Autónoma de México	
	Academia Mexicana de Derecho Internacional Privado y Comparado,	
	A.C., Albatroces No. 103, Lomas de las Aguilas C.P. 01730 México City	
	Biblioteca Loyola, Universidad Iberoamericana Tijuana	
Netherlands	Library of the Ministry of Justice	
	Det juridiske fakultetsbibliotek, Universiteitsbiblioteket i Oslo	
Norway	Facultad de Derecho y Ciencias Sociales de la Universidad Nacional de	
Paraguay	Asunción	
People's Republic of China	Trade Policy Library, Department of Treaty and Law, Ministry of Commerce (MOFCOM)	
Poland	Biblioteka Sejmowa	
Portugal	Serviço de Biblioteca e Documentação Diplomática do Ministério dos Negócios Estrangeiros - Instituto Diplomático	
	Gabinete de Documentação e Direito Comparado, Procuradoria Geral da República	

Republic of Korea	Library of the Institute for Foreign Affairs and National Security (IFANS) (in English) (in Korean)	
Romania	Biblioteca Nationala	
Russian Federation	Library of the Russian Foreign Trade Academy	
Slovak Republic	Právnická faculta Trnavskej Univerzity	
Slovenia	Library of the Faculty of Law, University of Maribor	
South Africa	Library of the Department of Justice, Directorate: Internal Affairs, Pretoria	
Spain	Universidad San Pablo CEU	
Sweden	Sveriges Riksdag	
Switzerland	Library of the Swiss Institute of Comparative Law	
Turkey	Library, Banca ve Ticaret Hukuku Arastirma Enstitüsü (The Research Institute of Banking and Commercial Law), Hukuk Fakültesi	
United Kingdom	Library of the Institute of Advanced Legal Studies	
United States of America	Arthur W. Diamond Law Library Columbia University in the City of New York	
	Underwood Law Library Dedman School of Law, Southern Methodist University, Dallas	
Uruguay	Biblioteca, Facultad de Derecho de la Universidad de la República	