

**TOWARD COORDINATED IMPLEMENTATION OF  
INTERNATIONAL STANDARDS ON RECEIVABLES FINANCE  
2<sup>ND</sup> VIRTUAL FORUM – AGENDA  
DECEMBER 8, 2020  
9:00 AM – 12:00 PM EST (VIA WEBEX)**

During the virtual forum on “Toward a Coordinated Implementation of International Standards for Secured Transactions” held on April 30, 2020, the discussion focused on the need for coordination on the implementation of international standards for secured transactions. To facilitate the establishment of a coordinated and modern legal regime for secured finance, this forum will focus on the relevant international standards, existing and emerging, for receivables finance. The achievement of this objective requires a coordinated approach of the governments, international organizations, and the industry. This forum will specifically discuss the implementation of the United Nations Convention on the Assignment of Receivables in International Trade, support for the finalization of the UNIDROIT Model Law on Factoring, and adoption of domestic factoring laws.

<b>December 8, 2020</b>	
9:00 AM – 9:15 AM	<p><b>Opening remarks</b></p> <p><i>Elaine MacEachern, Sr. Operations Officer, World Bank Group</i></p> <p><i>Anna Joubin-Bret, Secretary, UNCITRAL</i>  <i>Ignacio Tirado, Secretary General, UNIDROIT</i></p>
9:15 AM – 10:00 AM	<p><b>Panel 1: Existing and emerging standards for receivables finance and modernization of domestic regimes.</b></p> <p>This Panel will provide an overview of the types of reforms undertaken by States to modernize their receivables finance regimes. These modernization initiatives entail enactment of factoring laws, establishment of digital receivables platforms, and reviews of the applicable regulatory regimes. Finally, this Panel will provide an overview of the existing and emerging international standards designed to guide States in implementing these initiatives.</p> <p>Panel Chair: <i>Henry Gabriel, Chairman, UNIDROT Factoring Model Law Working Group</i></p> <p>Speakers:</p> <ul style="list-style-type: none"> <li>• <i>Murat Sultanov, Sr. Operations Officer, World Bank Group</i></li> <li>• <i>Giuliano Castellano, Associate Professor of Law, Faculty of Law, The University of Hong Kong</i></li> <li>• <i>Neil Cohen, Jeffrey D. Forchelli Professor of Law, Brooklyn Law School</i></li> </ul>
10:00 AM – 10:30 AM	<p><b>Panel 2: Ratification of the United Nations Convention on the Assignment of Receivables in International Trade – Why and How?</b></p>

	<p>This Panel will discuss the reasons why States, whether with modern regimes or considering reforms, should consider ratification of the Convention and the steps that need to be taken to ensure its effective implementation.</p> <p>Panel Chair: <b>Bob Trojan</b>, Senior Advisor, NatLaw</p> <p>Speakers:</p> <ul style="list-style-type: none"> <li>• <b>Hal Burman</b>, Legal Counsel, Grey Zone Functions and former U.S. Department of State Advisor</li> <li>• <b>Catherine Walsh</b>, Full Professor, Faculty of Law, McGill University</li> <li>• <b>Sharla Draemel</b>, Attorney-Adviser, Office of Private International Law, Office of Legal Adviser, U.S. Department of State</li> </ul>
10:30 AM – 11:15 AM	<p><b>Panel 3: How international organizations and multi-lateral institutions can support the implementation of international standards for receivables finance.</b></p> <p>This Panel will discuss the various types of modernization initiatives for receivables finance presently supported by the international organizations, the project design to ensure their compliance with the international standards, and the path toward a modern and comprehensive regime for receivables finance.</p> <p>Panel Chair: <b>Elaine MacEachern</b></p> <p>Speakers:</p> <ul style="list-style-type: none"> <li>• <b>John M. Wilson, Sr.</b> Operations Officer, World Bank Group</li> <li>• <b>Thomas Clark</b>, General Counsel, Asia Development Bank</li> <li>• <b>Julius Caesar Parreñas</b>, Asia-Pacific Financial Forum (APFF) Coordinator and Senior Advisor, Mizuho Bank Ltd</li> </ul>
11:15 AM – 11:45 AM	<p><b>Panel 4: What does the industry need and how can it help?</b></p> <p>The Panel will consider the role of the industry associations in the formulation of international standards (development of the UNIDROIT Model Law on Factoring) and implementation of international standards (the Receivables Convention).</p> <p>Panel Chair: <b>Richard Kohn</b>, Chairman, International Finance and Development Committee of the Secured Finance Network</p> <p>Speakers:</p> <ul style="list-style-type: none"> <li>• <b>Margrith Emmenegger</b>, Chairman, Quarterback Consulting and former Chair of International Factors Group (IFG)</li> <li>• <b>Peter Mulroy</b>, Secretary General, Factors Chain International (FCI)</li> <li>• <b>Erik Timmermans</b>, Co-founder, World of Open Account WOA</li> </ul>
11:45 AM – 12:00 PM	<p><b>Closing Remarks</b></p> <p><b>Marek Dubovec</b>, Executive Director, NatLaw</p>

**NB: Participants are free to use the information received, but neither the identity nor the affiliation of the speaker(s), nor that of any other participant, may be revealed.**